SCITODATE

AI and Experts to Unlock Energy Market Opportunities

Here is what we do

SCITODATE
Scientifically Up-To-Date

At Scitodate, we **help companies de-risk their business decisions**, validating the critical assumptions underpinning their **market expansion** and **large CAPEX investments**.

We are a professional service for **market-** and **technology research** specialized in **Energy verticals**

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100+ innovators and leaders have expanded their markets with our expertise

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Situation: Energy Transition Projects

Analytical Instrumentation and Photonics Company:

- **What opportunities exist for my product portfolio within the Energy Sector?**
- **What challenges in the industry can my product help resolve?**
- **What is the size of the opportunity, and where can it be found?**

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Common Solutions:

- **Generic Reports:**
  - General market trend not related to my product
- **Consultancy Projects:**
  - Very very Expensive

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Our Objective:

High Quality Research

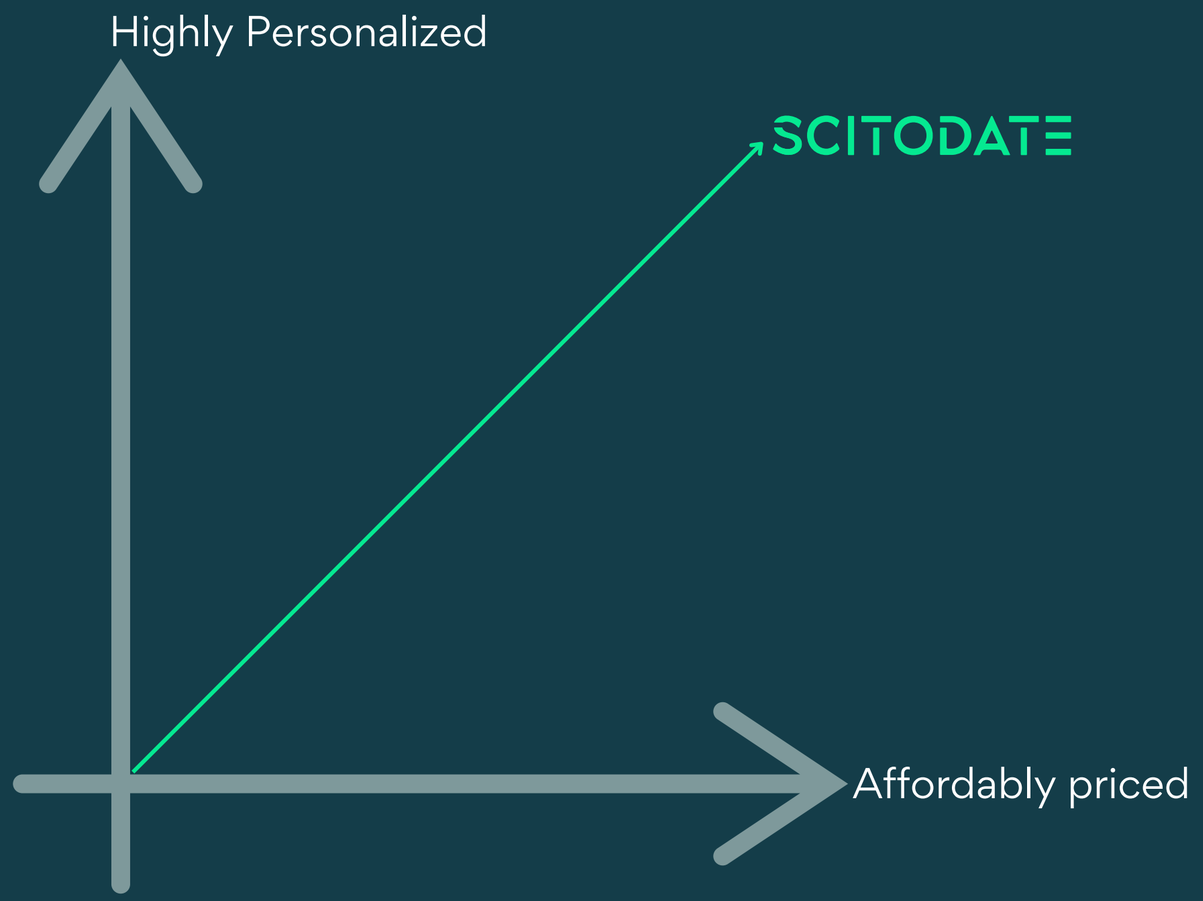
- Factual and Verifiable Information
- Bottom-up Approach
- Background data provided

From Your Company's Perspective

- Aligned with your value proposition

Accessible for Medium-Sized Businesses

- At least 1/10 of the cost compared to large consulting firms for similar projects



Our Approach: Hybrid Intelligence

Extract the insights from the data bank and report back.

Define the business question and Understand the partner's offering

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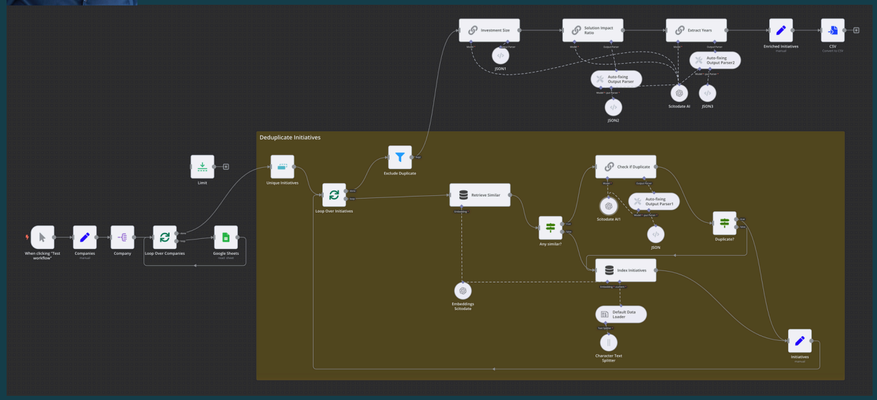
Develop technology understanding, Identify data points needed to answer the research question

3 Iterations

Generate a databank that contains the bottom-up information to answer the question.

Parties Involved	Technical Details and Challenges	Emission Reduction Type	Investment Type	Opportunity
- National Grid: Lead organizatio - GLND: Developing and evaluati	- Recompression technology to increase dep - Development of ANG storage to manage de - Assessing potential for full-scale deploymer	Other Emission Reduction	R&D Investment	$1,200,000.00
- Wacker Chemie AG: Responsibl - Dubai Central Laboratories: Hos	- Integrating EIFS involves selecting optimal i - Requires a balance between energy efficien - Deployment must fit with local construction	Other Emission Reduction	Compliance, CSR or ESG	$624,000.00
- Air BP spearheads the initiative	- Digital system integration for existing fuelin - Ensuring compatibility with varied avionics a	Electrification	Upgrade Existing Infrastructure t	$4,822,000.00
- SSAB leveraging its extensive e - Collaboration with industries lik	- Requires expertise in steel recycling and prc - Employs high-pressure atomization gas for - Dependency on 100% fossil-free energy sou	Other Emission Reduction	New Clean Energy Infrastructure	$2,150,000.00
	- **Catalyst Efficiency**: Ensuring catalysts a			

Convert it a data gathering workflow for AI Agents



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It takes data and understanding

1168
Individual **projects analysed** in detail

+100k
Publicly available **sources**

$570B
Total investment in projects analysed

$4.2B
Total **client opportunity**

*"**SCITODATE technical understanding** of our portfolio and the **bottom-up analysis of the market** provided **factual validation** for our **assumptions** and allowed us to **secure the budget to take action**"*

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Carbon Capture, Storage and Utilization

630

Carbon capture and storage facilities

535

Projects under development

266

Projects in EMEA

~7000

Additional projects are needed to reach 2050 goals

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District Energy: Central Heating and Cooling Systems in Cities

$220B

CCUS investment we have mapped out in only EMEA

- Investment size per project
- CCUS technology utilised
- Parties involved
- Start and delivery date of the project
- Technical bottlenecks

Name	Source	Company	Summary	Industry
Carbon Dioxide Recovery Plant in Austria	https://www.basf.com/global/en/media/news-rel	BASF	- Implementation of a carbon dioxide recovery plant using BASF's OASE® blue technology in Austria. - Project aims to extract CO2 from industrial flue gas and refine it to food-grade quality. - The refined CO2 will cater to regions such as Western Austria, South Tyrol, Eastern Switzerland, and Bavaria. - Twofold benefits: increased reliability in CO2 supply for industries and reduction in carbon emissions.	Chemicals
Infravision Drone Power Line Upgrades	https://www.equinor.com/energy/ventures	Equinor	This initiative focuses on upgrading power lines using drone technology. - Enhances existing power networks to improve efficiency. - Utilizes drones for an innovative approach to reduce manual labor and increase safety. - Potentially reduces carbon emissions by modernizing grid infrastructure.	Oil and Gas Extraction and Refining
Engie Lelystad Battery Energy Storage Project	https://ir.fluenceenergy.com/news-releases/news	Engie	- ENGIE has assigned Fluence Energy to deploy an advanced battery energy storage system at the Maxima power plant in Lelystad. - The system will consist of a 35 MW / 100 MWh capacity battery installation. - This project is designed to enhance the flexibility and reliability of the Dutch electricity grid by storing excess energy generated by - It is set to become operational in 2025.	Electricity and Heat
[Solvay Greenhouse Gas Reduction Initiative at Dc	https://www.solvay.com/en/	Solvay	This project involves the implementation of a cutting-edge carbon capture technology at Solvay's Dombasle plant in France. The ini	Chemicals

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Challenges across CCUS projects addressable by optics and analytical instruments

Capture:

- **Energy intensity:** amine-based absorption, require significant energy input
- **Efficiency and Scalability:** Scale-up from laboratory or pilot-scale systems to large industrial
- **Material Degradation:** capture materials degrades over time

Storage:

- **Site Selection:** Identifying suitable geological formations
- **Monitoring and Verification:** Long-term verification to assess the stability of CO_2
- **Chemical Reactions:** Interaction of injected CO_2 may also reduce reservoir's permeability or porosity.

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Situation: Energy Transition Projects

Analytical Instrumentation and Photonics Company:

- **What is the state of district energy?**
- **What challenges in the industry can my product help resolve?**
- **What is the size of the opportunity, and where can it be found?**

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District Energy: Central Heating and Cooling Systems in Cities

90%

Fossil Fuel the main source of energy

17K

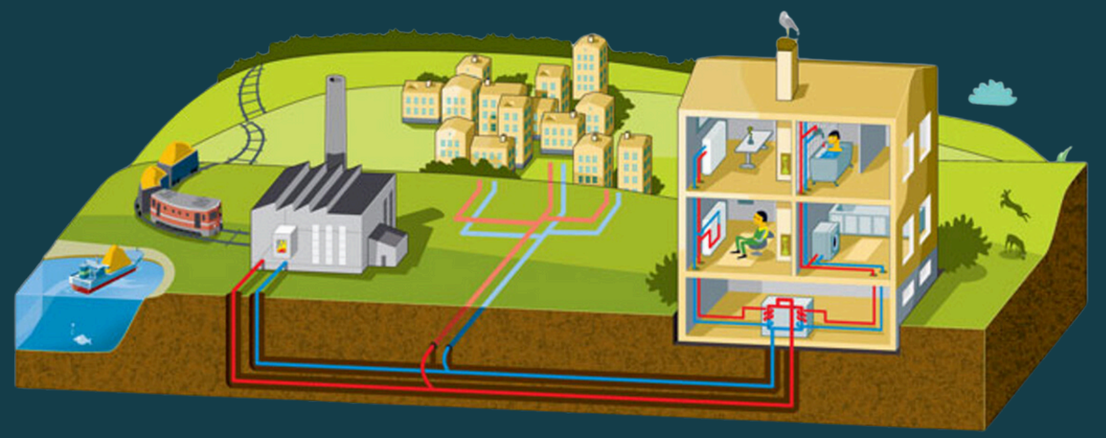
District energy systems in Europe

38%

Natural Gas

~30%

European Systems **need to be upgraded**



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Huge opportunity for real time process control and environmental monitoring systems

- Data for carbon accounting and emissions reporting.
- Detects trace amounts of pollutants with high accuracy
- Identifies leaks or blockages

Questions to answer:

- How many district energy systems need upgrading?
- What are the announced upgrade projects?
- What are the technical challenges for them to reach the goal?

=> How big is the opportunity for my product here (TAM/SAM)?

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Let's start a pilot project and explore new possibilities together...

If you are looking to **expand in a new market** or pursue a **large CAPEX investment** in **Energy verticals** you are likely asking:

- Who **needs my solution**?
- What are **my competitors doing**?
- What's the **market size**?
- What is the **best technology to invest** in?

Let's discuss how we can create your custom data bank to validate your most critical assumptions and make you decide with confidence