

# Sales Channel Strategy

rev. Q1 2022

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- Back-up: MSRP Price List



# About

Incorporated in June 2019 through a joint venture of AddiTec, a Las Vegas based technology company, and Sicnova, a leading 3D printing commercial distributor. Meltio proudly counts with the strategic support of ArcelorMittal, the largest steel producer in the world.

Our mission is to delight customers, partners and employees by pioneering the development of affordable metal 3D printing solutions that are **reliable, safe and easy to use**, continually reinforcing our status as disruptors.

SICNOVA®





# Excellence in technology and commercial development



**50th** Employee hired



**100+** systems on the ground



**+25** Partners for local sales, integration, service and support



# Meltio's Partner Ecosystem

Supporting you in every step of the way



## +35 Sales and Integration Partners

Offering best-in-class local service and support to our customers

## +25 Research and Industrial Partners

Dedicated to fast-track development of new materials and applications

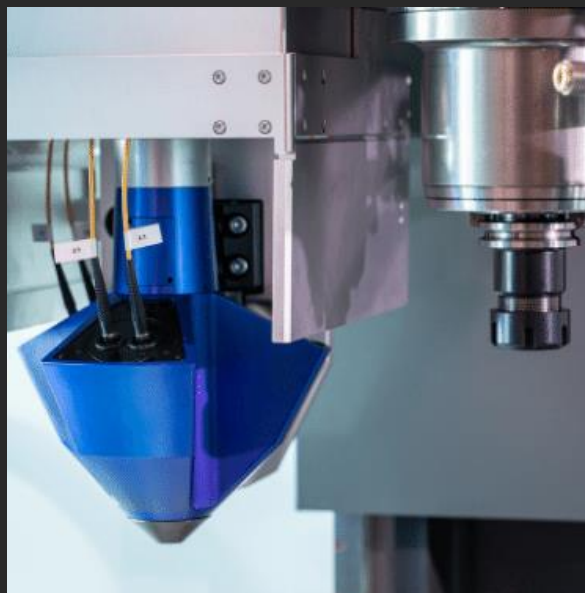
# Meltio's Laser Metal Deposition

Meltio's technology comes packaged in a compact 1.2kW deposition head, host of multiple lasers and capable of processing multiple materials.



## Safe and Reliable

The bulk of the 3D printing process is built around wire, the safest, cleanest and easiest to work with metal feedstock.



## Integration Ready

Turn an existing CNC or robotic platform into a hybrid manufacturing system with no inherent size constraints.



## Multi-metal 3D Printing

Print dual wire for hard-facing or anti-corrosion applications, or wire and powder to create new alloys on the fly.

# Meltio Metal 3D Printing Solutions



Meltio M450 3D Printer

For **near net shape**  
manufacturing



Meltio Engine CNC Integration

For **hybrid manufacturing, repairs**  
and **feature addition.**

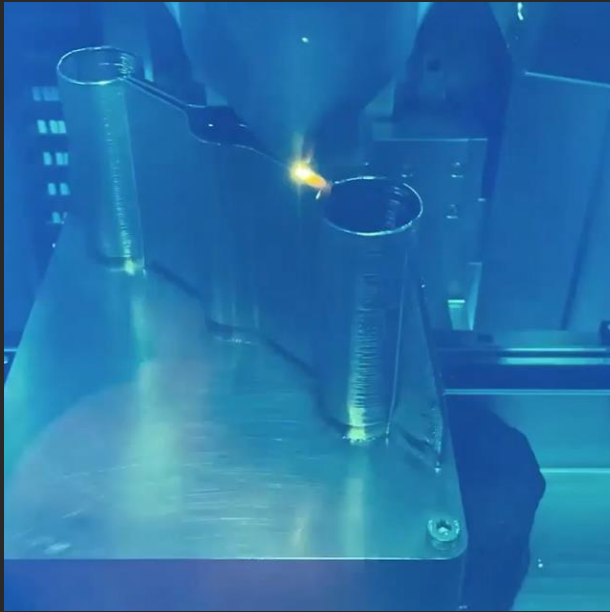


Meltio Engine Robot Integration

For **large, complex parts** and **laser**  
**cladding**

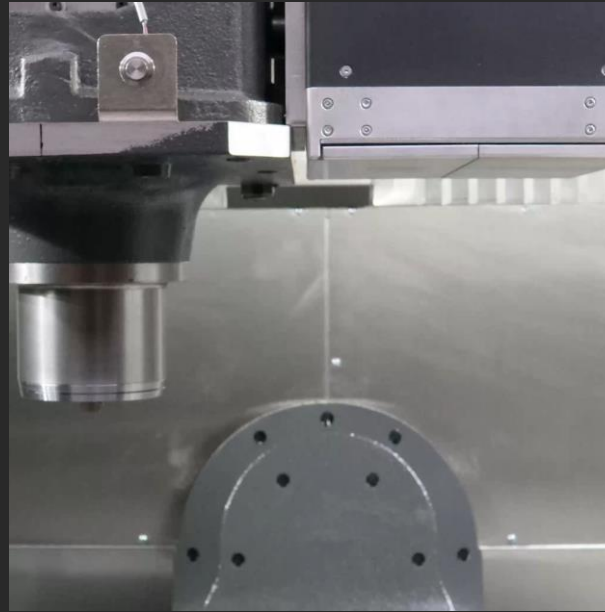


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