

Trends in c-Si PV

ITRPV 11th edition – Laser update & Status Hanwha QCells

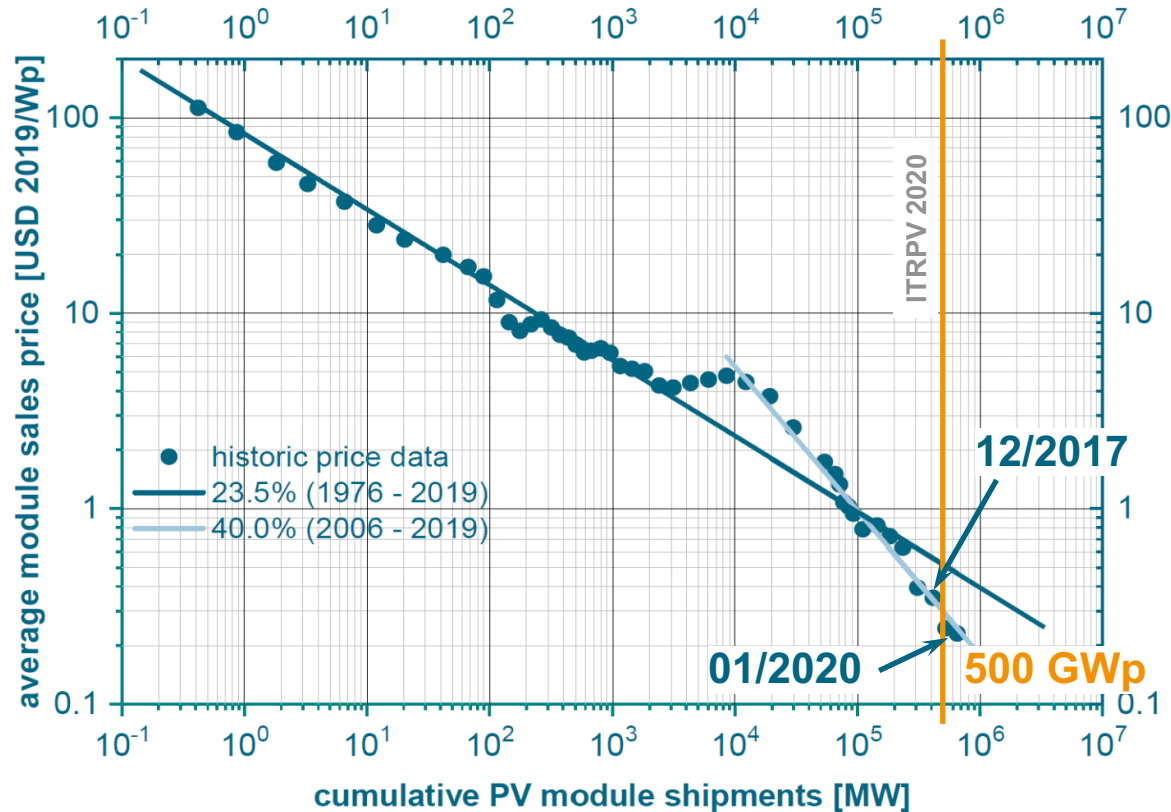
Markus Fischer
Hanwha Q Cells GmbH, Germany
EPIC Webinar, June 26

Outline



- 1. Status ITRPV PV Learning Curve / Laser applications**
2. Hanwha Q Cells at a Glance
3. ITRPV Outlook

PV learning curve



Shipments /avg. module price at year end:



2018: 109 GWp / 0.24 US\$/Wp
 2019: 130 GWp / 0.23 US\$/Wp

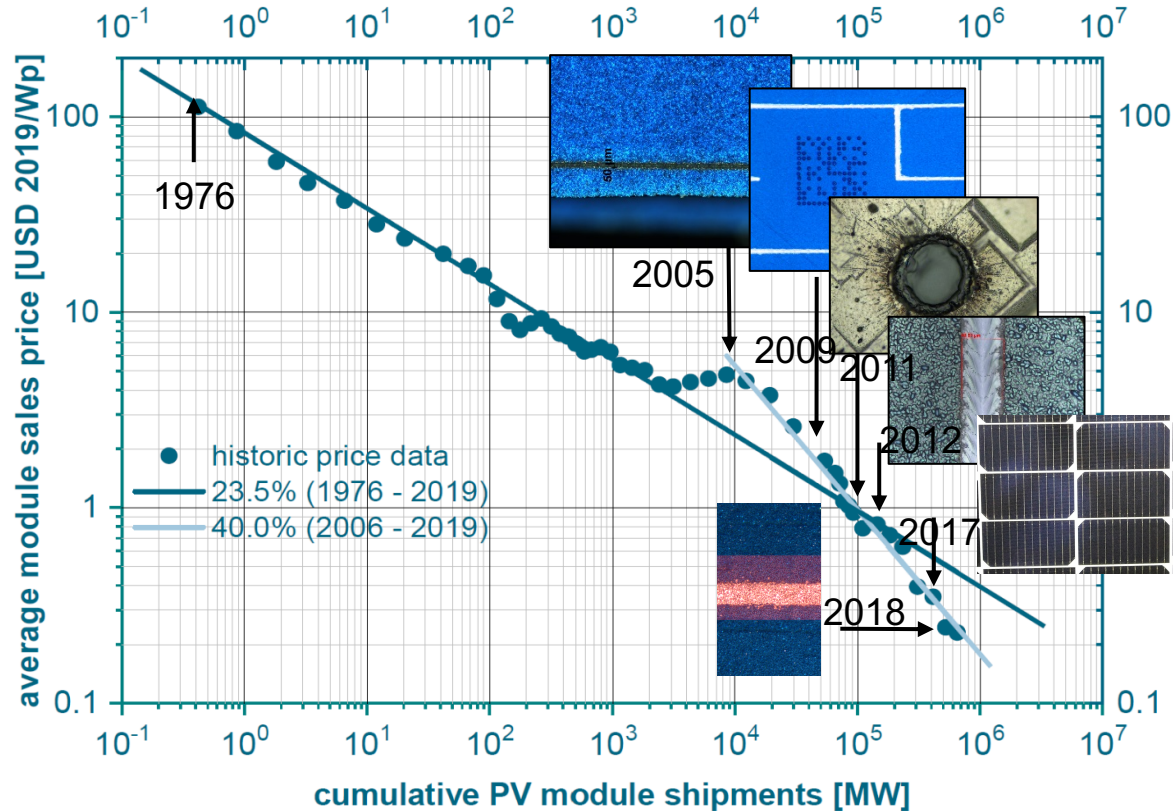
o/a shipment: ≈ 654 GWp
 o/a installation: ≈ 628 GWp

LR ≈ 23.5 % (1976 2019)
 LR ≈ 40.0 % (2006 2019)

→ high volume shipped w/ increased product diversity
 → Significant change in module concepts / size

→ Price learning continues

Laser Processes in c-Si Products – examples



2005: Laser edge isolation

2009: TRAQ = QC Laser marking

2011: LFC = Laser Fired Contact

2012: LCO = Laser Contact Opening

2017: Half Cell (Laser cutting)
new module challenges

2018: Selective Emitter

202X: what's next for Laser ?

Outline



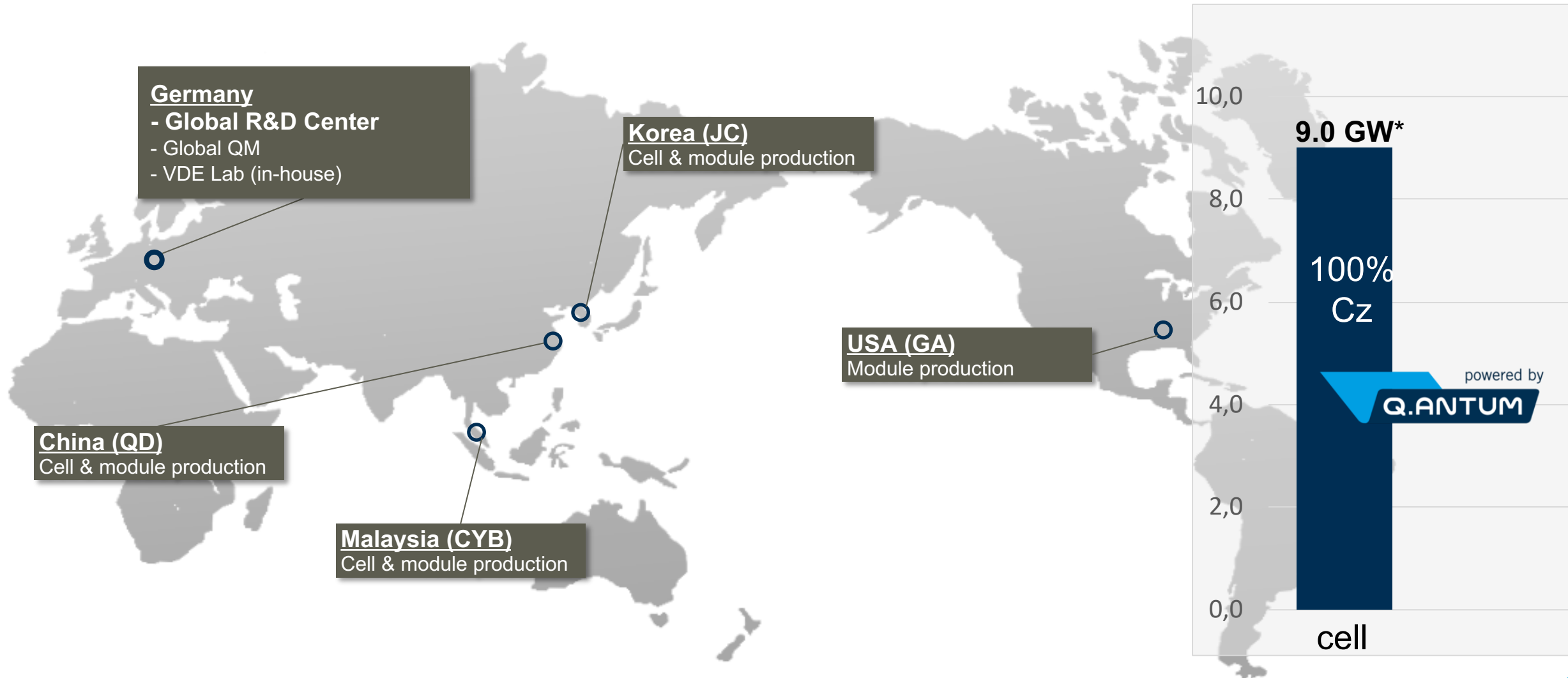
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Global operation: R&D and production sites



* As per end of Q2, 2020

Global operation: Our Module Products

Q.ANTUM mass production of mono Si cells (mc-Si stopped)

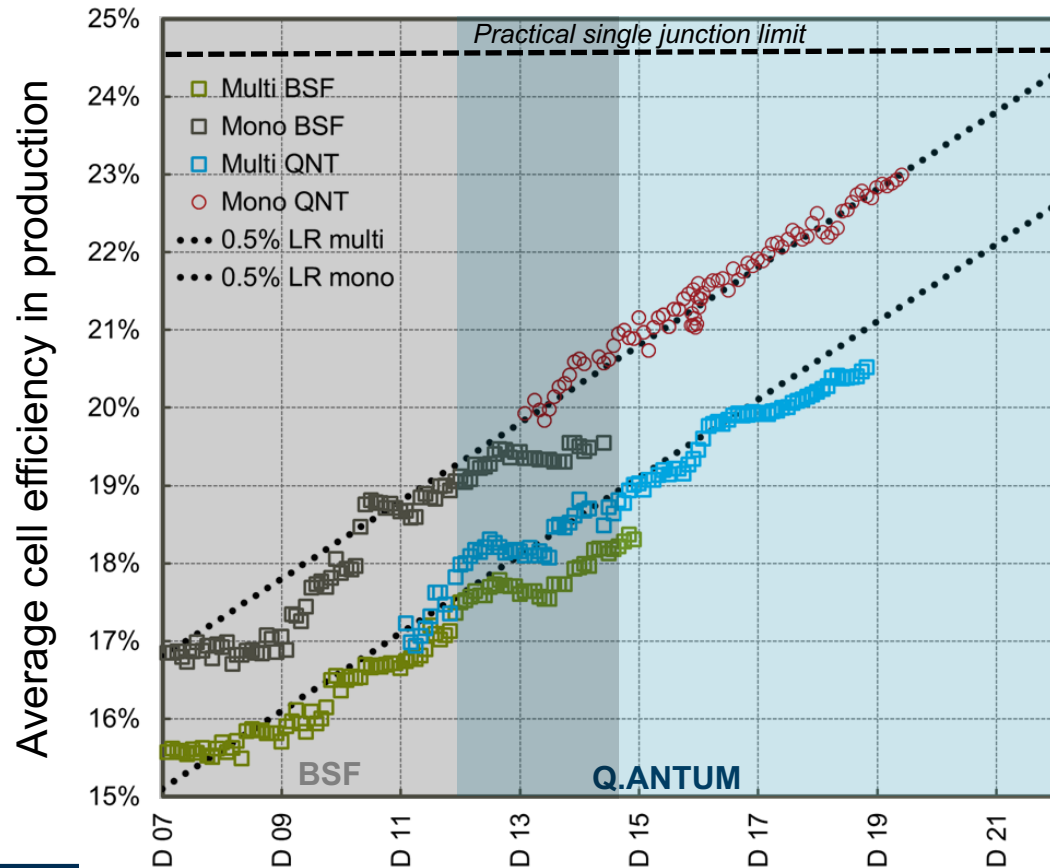
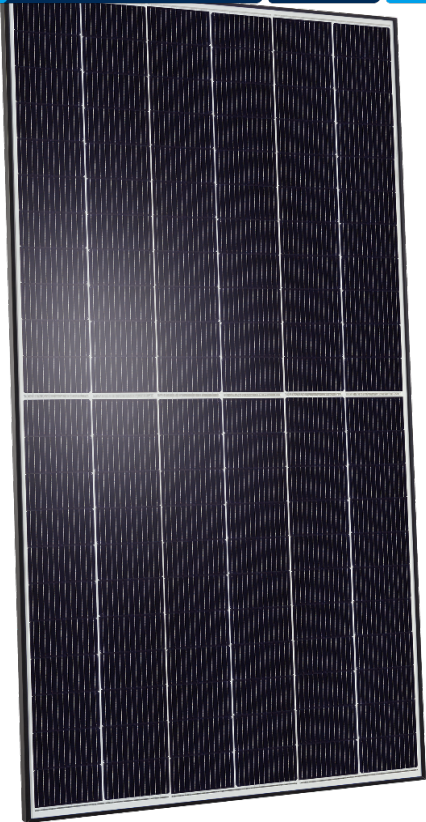
Evolution of running products: no record efficiencies, but optimized LCOE

HQC module series:

Q.PEAK DUO G8/L-G8	(120/144 half-cell M4)	→ up to 360Wp/430Wp/ 20.0%
Q.PEAK DUO L-G8.3/BFG	(144 half-cell M4 bifa)	→ up to 420 Wp /19.6%%
Q.PEAK DUO ML/XL-G9	(132/156 half-cell M4)	→ up to 390Wp/460Wp/20.6%

powered by

Q.ANTUM DUO Z



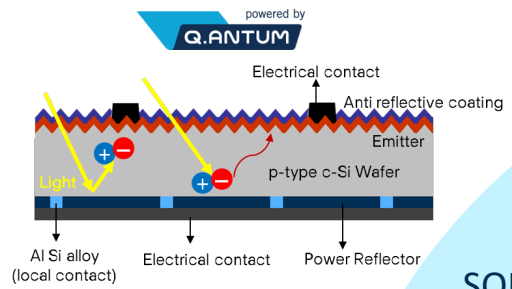
- Learning rate continues
- Current average cell efficiency ≈ 23.0% p-Cz pilot-production mc-Si stopped @ 20.5%
- Efficiency headroom of Q.ANTUM - p-Cz > 24 %
- Zero gap technology → higher module efficiency
- For efficiency > practical limit of Si → new concepts like tandem

Q Cells Product Portfolio 2020



Q CELLS
YIELD SECURITY

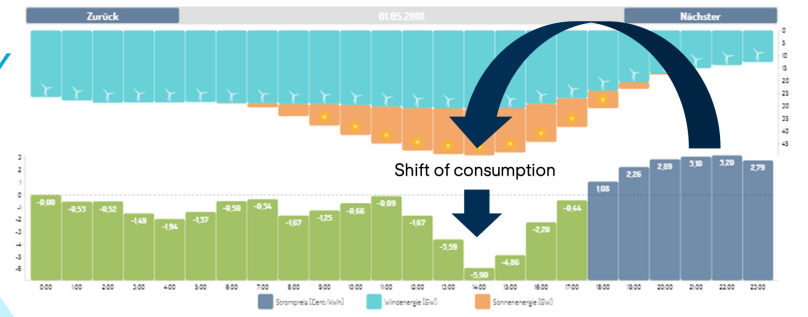
- ✓ ANTI PID TECHNOLOGY (APT)
- ✓ HOT-SPOT PROTECT (HSP)
- ✓ TRACEABLE QUALITY (TRA.Q™)
- ✓ ANTI LID TECHNOLOGY (ALT)



SOLAR CELLS

Q.ENERGY

ENERGY RETAIL SERVICES



powered by **Q.ANTUM DUO Z**

SOLAR PANELS

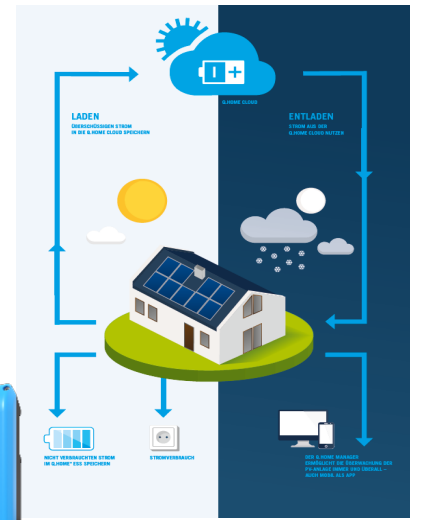
...for more information:

Q CELLS
Engineered in Germany

www.q-cells.com

CLOUD SOLUTIONS

Q.HOME CLOUD



Q.HOME+



STORAGE

Q.FLAT



Q.MOUNT



SOLAR POWER PLANT



SYSTEMS

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PV today and in future

Different calculated scenarios in 11th edition:
BNEF NEO 2019

low: 7.6 TWp/ 9.3 PWh (22% global electricity)
 market peak: 400+GWp / 2050

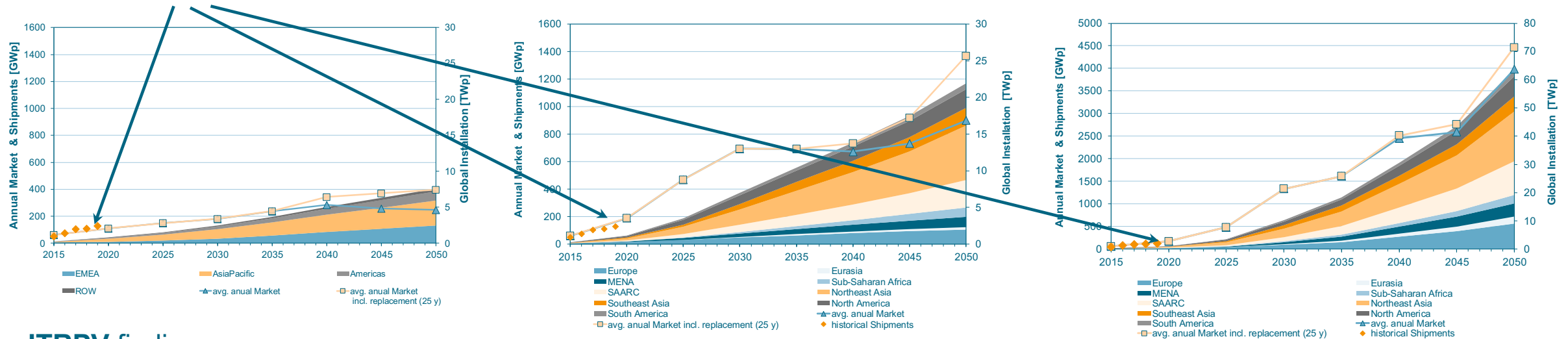
Breyer (“Electricity”)

high: 22 TWp/ 38 PWh (69% global electricity)
 market peak: 1,400+GWp / 2050

Breyer (“Broad electrification”)

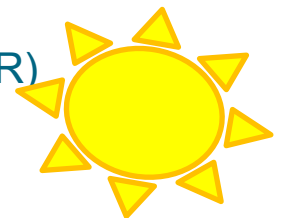
mix: 63 TWp/ 104PWh (69% global energy)
 market peak: 4,500+ GW / 2050

→ Shipments 2019 were close to approaches!



ITRPV finding:

- PV learning continues and progresses but market will remain volatile **esp. in Corona season**
- Several 100GW markets are ahead, and can be served based on today's PV technologies (also for LASER)
- Further effort is required to meet x TWp market requirements!



ITRPV will provide also in future guidance to handle the PV challenges

Thanks for your interest!

Free download of roadmap & ITRPV presentations at itrpv.org

More Information on Q Cells: www.q-cells.com